

Memorandum #08-73

To: *City Commission*
From: *Finance Officer*
Date: *4/25/2008*
Subject: *Memorandum Supporting*

Attached to this memorandum is the proposed operating agreement between the City of Yankton and Carlson Aviation that would authorize Carlson aviation to be the Specialized Aircraft Services Operator and Airport Manager. This proposed contract has been the finalization of long, arduous efforts by city staff, Gary and Katie Carlson, and the Airport Advisory Board to work together to continue the process of improving our airport facility in a manner that benefits Carlson Aviation as well as the City of Yankton. All parties need to be commended for working positively through this negotiation process with the trust that a mutually acceptable proposal would eventually be the result.

In short, on the City's behalf, the guaranteed portion of the contract is lessened from \$30,000.00 to \$12,000.00 annually. We will also turn over the fuel operation to Carlson aviation and he will reimburse the City \$0.05 a gallon for all fuel sold. With our previous FBO agreement we received only \$0.02 a gallon. The successful fuel operation is an integral part of what Gary accomplishes at the airport. This gives him the incentive to continue to work this process to the utmost efficiency and ability. The more he sells and services, the more he is rewarded and the more the City receives, also. In addition, it encourages more air traffic to stop and utilize our facility. We all realize the additional economic benefits of bringing more visitors to our community and also establishing new contacts that could eventually result in business and/or residential relocations to our community.

The contract term would commence on the date of execution of the signatures by both parties and continue in effect until December 31st of the first complete calendar year thereafter (Dec. 31, 2009). It would then renew automatically for two consecutive one year terms. The City would have the ability to terminate this agreement for non-performance by providing a 90 (ninety) day written notice. This enables Carlson Aviation to take actions that are more long term in nature but require him to make up-front initial investments.

Some of the airport advisory board members will also be present at Monday night's meeting to give the Commission a brief update on the progress at the airport. We have also included some informational attachments explaining some of the economic benefits of a strong viable municipal airport.

It is recommended that the City Commission approve the proposed agreement and authorize the Mayor to sign said agreement.

Thank you,

Al Viereck, Finance Officer

AGREEMENT

By and Between the City of Yankton and Carlson Aviation
For Specialized Aircraft Services Operator and Airport Management Services
At Chan Gurney Municipal Airport

This agreement is entered into this ... day of, 2008 between the City of Yankton (hereafter referred to as CITY) and Carlson Aviation (Gary Carlson & Katy Carlson, owner/operator), (hereinafter referred to as OPERATOR) for purposes of providing specialized aircraft services operator, airport management services, and other aviation-related services at the Chan Gurney Municipal Airport.

WHEREAS: The CITY is the sole owner of Chan Gurney Municipal Airport for purposes of providing general aviation-related services to the flying public and for the promotion and development of commerce and economic growth for the region, and for which federal and state funding has been received for certain improvements to the airport to help meet this goal; and

WHEREAS: The CITY desires to contract with the private sector in the provision of aviation-related services including but not limited to general aviation transportation, fuel sales, aircraft storage, UNICOM communications, weather advisories, NOTAM issuances, aircraft maintenance and repair, promotion of flying clubs, certain commercial aviation activities, public relations; and other potential aviation-related services that may be developed, and the parties hereby agree to the following terms and conditions:

ARTICLE I: Obligations of the City

I-1 Terminal Building:

OPERATOR shall be entitled to one semi-private and one private office in the terminal building. CITY may undertake some remodeling of the terminal building at a time as mutually-agreed by the parties. The nature and extent of the remodeling to be done by the CITY will be determined exclusively by the CITY but in consultation with the OPERATOR in order to maximize efficiency and effectiveness of the building and associated operations. The CITY agrees to provide for all utilities, operating supplies, maintenance, janitorial service and repair of the terminal building. CITY shall provide general mapping and weather information for pilots in the building.

I-2 Barrel Hangar:

CITY agrees to make the barrel hangar available to the OPERATOR for purposes of aircraft storage, and the storage of aviation-related supplies and equipment. The OPERATOR shall pay the CITY rent for the barrel hangar in the amount of \$1 per year and other good and valuable considerations. OPERATOR shall pay all utilities associated with the barrel hangar. The storage of any items other than those determined by the CITY as being aviation-related is strictly prohibited. OPERATOR may charge rent in an amount exclusively determined by the OPERATOR.

I-3 Aircraft tie-downs:

CITY shall provide all facility tie-downs to the OPERATOR at no charge.

I-4 Courtesy car:

CITY shall provide a courtesy car at the airport for use of the flying public and shall provide for fuel, insurance, maintenance, and repairs of said vehicle. CITY shall have the authority to promulgate rules and regulations governing use of the vehicle.

I-5 Airport landside maintenance:

CITY shall provide snow removal of all runways, taxiways, service roads, sidewalks, and parking lots. CITY shall provide mowing and vegetation control on all airport grounds. CITY shall provide necessary maintenance and repair of all CITY-owned buildings and all runway, apron, and taxiway lighting and navigational aids systems. CITY shall provide all necessary runway markers and fencing.

I-6 Fuel dispensing facilities and fuel sales:

CITY shall provide, and retain ownership of, fuel dispensing facilities and all non-mobile fuel-related appurtenances for the flying public. OPERATOR shall purchase and retain ownership of all fuel sold through said fuel dispensing system and OPERATOR shall set retail fuel prices. OPERATOR shall pay CITY five cents (\$.05) per gallon of all fuel sold as compensation for maintenance and operating costs of fuel dispensing system. Payment shall be made quarterly. CITY shall be responsible for annual maintenance and operating costs of the fuel dispensing system. OPERATOR shall be responsible for repair and maintenance of the fuel island Credit Card mechanism.

I-7 East Maintenance hangar:

CITY shall provide the east maintenance hangar to OPERATOR. Rent shall be paid in the amount of \$1 per year and other good and valuable considerations. CITY agrees to provide general maintenance and repair on the building in the sole determination of the CITY. OPERATOR shall be responsible for electric and natural gas utility services. OPERATOR agrees to keep the building in neat and clean condition.

I-8 Fire/Crash Building

CITY agrees to make the Fire/Crash Building available to OPERATOR. Rent shall be in the amount of \$1 per year. CITY agrees to provide general maintenance and repair on the building.

OPERATOR shall be responsible for electric and natural gas utility services. OPERATOR agrees to keep the building in neat and clean condition.

Note: The CITY reserves the right to demolish and/or discontinue use of the either the East Maintenance Hanger (I-7 above) and/or the Fire/Crash Building (I-8 above) by means of a prior 90-day written notice to operator. No financial obligation will be incurred by either the CITY or the OPERATOR towards each other upon said occurrence. The CITY also reserves the right to store Fire Engine #3 in the

Fire/Crash Building until completion of the proposed second fire station with no financial obligation to the OPERATOR for this storage.

ARTICLE II: Obligations of the Operator

II-1 Terminal Building:

OPERATOR shall pay rent for occupied office space described in I-1 in the amount of \$1 per year. OPERATOR shall inform the CITY of maintenance and repair needs and agrees to manage the terminal building for the benefit of the flying public and keep it in a presentable condition and appearance.

II-2 East Maintenance Hangar:

OPERATOR agrees to conduct aircraft maintenance services in the building, keep the building in neat and clean condition, and shall store only aviation-related supplies and equipment in the building. OPERATOR shall be responsible for electrical and natural gas utility services.

II-3 Courtesy Car:

OPERATOR shall keep the courtesy car properly fueled, in a neat and clean condition, and shall notify the CITY of needed repairs and maintenance. OPERATOR agrees to follow rules promulgated by the CITY for use and operation of the vehicle. OPERATOR shall not charge airport users for use of the vehicle. OPERATOR shall not use the vehicle for airport business or the OPERATOR's private business or SASO operations.

II-4 Specialized Aircraft Services Operations:

OPERATOR shall provide aircraft maintenance (A & P and IA) services for aircraft. Operator shall be permitted to develop other services in the future provided they do not interfere, or in any way, are detrimental to the operation, use, or ownership of the airport or otherwise violate any local, state, or federal rules, laws, ordinances, or statutes. OPERATOR agrees to have equipment for a pre-heating service, ground power unit, and a tug/tow bar.

II-5 Hours of operation:

Operator agrees to provide service coverage Monday through Saturday, 8:00 a.m. to 5:00 p.m. OPERATOR agrees to provide emergency, off-hour, and back-up customer service from persons living in the immediate Yankton area. Compensation or any other remuneration for such supplemental service shall be at the expense of the OPERATOR and shall not be the responsibility of the CITY.

II-6 Airport Management Services:

OPERATOR shall serve as the overall manager of the airport on behalf of the CITY, implement its general program duties and shall provide the following airport management services:

- (i) Notify the CITY of needed maintenance and repair of buildings, grounds, equipment, vehicles.
- (ii) Provide communication services to and for pilots such as UNICOM, NOTAM issuances, weather advisories, airport advisories.
- (iii) Assist the CITY with basic inspections of runway/apron/taxiway lighting and navigational aids systems as may be necessary from time to time.
- (iv) Be responsible for fuel dispensing services and assisting pilots with full service fuel sales.
- (v) Comply with all applicable FAA and CITY regulations and other duly-approved Minimum Standards pertaining the airport, and cooperate with all related matters thereto.
- (vi) May, with CITY concurrence, represent the CITY in matters pertaining to the airport, and attend meetings relative to the operation of the airport when available.
- (vii) Communicate with the FAA flight service on all field conditions affecting the safe use of the airport.
- (viii) Consult with the CITY in all matters relating to proposals from businesses to locate on the airport, and handle other matters relating to such proposals as directed by the CITY.
- (ix) OPERATOR shall not permit the storage of any materials, supplies, or equipment on airport property unless adequately contained and stored within hangars, or special permission is obtained from the CITY.
- (x) Report violations of ordinances, policies, or rules regulating the use of the airport to the CITY.
- (xi) Provide reports to the CITY and it's Airport Advisory Board regarding applicable FAA requirements, and other airport activities.
- (xii) Use every reasonable effort to insure adequate personnel are available at the airport to meet the needs of the airport and the flying public.
- (xiii) Work with the CITY on the planning, budgeting, and development of airport facility modifications and improvements.
- (xiv) Provide good customer service and public relations to airport users and the flying public.
- (xv) Maintain a written logbook record system documenting aviation traffic. The specific system shall be developed and mutually agreed upon by the OPERATOR and the Airport Advisory Board..

OPERATOR shall be compensated in the amount of \$1000 per month for airport management duties and shall be paid pursuant to the CITY payment procedures.

Article III General Provisions

III-1 Insurance:

CITY agrees to provide general liability and property coverage for all CITY-owned buildings, grounds, and equipment. OPERATOR shall provide statutory workers compensation, and general liability, and hangar-keepers insurance in the amount of not

less than \$1 million per occurrence and \$2 million aggregate; and hanger-keepers insurance not less than \$250,000 any one air craft and \$500,000 each occurrence shall provide proof of insurance coverage to the CITY; and shall keep insurance in effect during the term of this agreement.

III-2 Contract Term Period

The term of the Agreement shall commence on the date of execution of signatures by both parties and shall continue in effect until December 31st of the first complete calendar year thereafter. Unless terminated as provided herein, this agreement shall thereafter be automatically renewed for two consecutive one-year terms. Either party may terminate this agreement at any time, in its entirety, for any reason by providing the other party 90 (ninety) day prior written notice of the termination. Termination by CITY shall be for non-performance.

Following termination notice of this agreement, CITY shall pay legitimate commissions or salaries due as Airport Manager for sales or execution of duties specific to OPERATOR. OPERATOR shall pay all legitimate commissions due to CITY for prior fuel sales. All monies will be paid out on a payment schedule agreed to by both parties.

III-3 Agreement amendments:

This agreement may be modified or amended at any time during the term upon the mutual agreement of both parties.

III-4 Independent contractor status:

Both parties expressly understand the OPERATOR shall be considered an independent contractor of the CITY and not an employee; nor shall any of the OPERATOR employees be considered employees of the CITY.

III-5 Tranferability/assignments/sub-lease:

OPERATOR shall be prohibited from assigning or transferring any of the obligations set forth in this agreement to another party without the prior approval of the CITY. OPERATOR shall be prohibited from sub-leasing any of the grounds and buildings provided to OPERATOR in this agreement to another party without the prior approval of the CITY with the exception of the barrel storage hangar as described in Section I-2 of this agreement.

III-6 Marketing initiative:

Both parties agree to undertake marketing plans and initiatives over time designed to increase aviation traffic at the airport. Details of such marketing shall be mutually developed between the OPERATOR and the CITY and it's Airport Advisory Board.

III-7 Dispute resolution:

In the event any dispute arises in the enforcement, interpretation, or execution of any terms or conditions of this agreement between the parties, each shall notify the other responsible party, in writing or verbally, who agree to meet and attempt to resolve the matter. All other disputes arising as to the terms of this agreement shall be settled pursuant to the terms of Arbitration of Agreements as provided for by South Dakota

Codified Laws, Chapter 21-25A. Responsible parties of this agreement shall be Mr. Gary Carlson for the OPERATOR and the City Manager for the CITY.

This agreement is hereby approved by the City Commission of the City of Yankton, South Dakota, a municipal corporation, this day of April, 2008.

Charlie Gross, Mayor

Al Viereck, Finance Officer

And approved by Carlson Aviation Service this _____ day of April, 2008

Gary Carlson, Co-Owner/Operator

Katy Carlson, Co-Owner/Operator



262 Lewis & Clark Trail
Yankton, SD 57078

605-665-7257
www.dakotaaerials.com
800-888-1439

TO: Yankton City Commissioners

RE: Chan Gurney Airport

Dear Commissioners:

Enclosed are a couple of documents attached to the Carlson Aviation contract agenda item.

The first is a quick read "**50+ Reasons Why!**" that was written by the Public Affairs Coordinator of the Minnesota Office of Aeronautics on why your community needs an airport.

The second is from a highly used Internet source for aviation fuel and services. Please look at all the positive comments posted for Carlson Aviation. Gary and Katie have really gone above and beyond to provide extraordinary service to all that utilize our airport.

Our newest addition is the long-needed hangar facility that would house larger corporate aircraft. I am confident that this will prove a huge benefit in attracting corporate business aircraft from throughout the country.

Finally, we are on the breaking edge of establishing Yankton and the Chan Gurney Airport as THE place to stop for fuel, service, and business development. Gary and Katie have done a superb job of increasing our airport's usage and status. They have plans for more and better services and are planning several promotional activities in conjunction with the City and the Airport Board.

I have not seen this level of enthusiasm with a look to the future since I moved here in 1973. Our airport really is the "front door" to our city and we only make a first impression once. I would ask you to approve the Carlson contract and also to stop out and meet Gary and Katie when you get a chance.....they are a great asset to our airport and community.

Kindest regards,

A handwritten signature in black ink, appearing to read "Dave", with a long, sweeping underline that extends to the right.

Dave Tunge
Chairman
Yankton Airport Advisory Board

50+ Reasons Why!

by Dan McDowell

Public Affairs Coordinator
Mn/DOT Office of Aeronautics

Quick! Write down 25 reasons why your community needs its airport!

Your airport is the front door to your community. It is a very high value asset to the community and the region it serves. It also provides immediate access to many different services, businesses, and technologies that we have all come to depend on or expect in our daily lives. Listed below are more than 50 reasons why

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an airport is so important to your community and the surrounding region.

This is not an all-inclusive list.

Take a look! Remember, that if your airport is restricted by encroaching development or worse, if the "uninformed" want to close the airport and turn it into a strip mall or housing development, here are a number of "things" your community could lose in a very short period of time, if not immediately. (They are not listed in any order of precedence or priority):

Medivac Flights
Overnight Packages
Disaster Relief
Mail

Fresh Foods
Fresh Seafood
Law Enforcement
Traffic Reporting/Safety
Fire/Flood Protection
Flight Training
News (local/regional/national)
Weather
Search & Rescue
Agriculture
Mapping
Pipeline/Power Line Inspection
Recreation
Forestry Management
Energy & Mining
Environmental Protection
Construction
Wildlife Management

Surveying & Charting
Banking & Finance
Aerial Photography
Military
Sports Broadcasting
Marketing & Advertising
General Transportation
Land-Use Planning
Border Patrol
Maritime Patrol (rivers and lakes)
Damage Assessment
Radiological Monitoring
Drug Enforcement
Pest Control
Surveillance
Sight-seeing
Aerial Combat Simulation
State & Local Governments
Emergency Medical Organ Airlift
Charter Service
Air Taxi
Angel Flights
Aerospace Education
Tourism

Economic Engine For The City/Region
Aerial Damage Assessment
Doctors/Nurses/Specialists (fly into small communities that do not have complete medical facilities)
City/County Leadership
Environmental Impact Assessments
Entertainment (national and regional artists and performers)

There are very few communities in this nation that can afford to lose access to these services and technologies. There are even fewer communities that can afford to have all these goods and services trucked in, or the aerial services attempted as a ground-based service.

Bear in mind if your community builds one mile of new, high-quality road, the businesses that may locate there will likely benefit from that road. But if your community builds a mile-long runway, aircraft capable of

spanning the country can now access your airport and provide not only tremendous value and economic activity locally, but they also provide a direct link to international airports and the world.

The continued success and growth of aviation depends on every airman's involvement. Every person involved in aviation should go into their communities and begin educating and informing everyone about the value aviation brings to the entire community. It is a win-win opportunity to help assure that your citizenry and leaders understand the value and benefits that your community airport brings to everyone in your city and the surrounding areas.

The choice is yours, 5,280 feet of highway that will take you exactly one mile, or 5,280 feet of runway that will take you anywhere in the nation and the world! □

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Carlson Aviation

at Chan Gurney Municipal Airport

Services

- Airport management
- Aviation fuel
- Aircraft parking (ramp or tiedown)
- Hangars
- Hangar leasing / sales
- Passenger terminal and lounge
- Aircraft maintenance
- Courtesy transportation
- Courtesy cars (free for pilots to use in the local area)
- Pilots lounge / snooze room
- ...

Aviation fuel services

Brand: Phillips 66

Fueling hours: during regular FBO business hours,
plus after hours call-out service
(with prior arrangement and/or a
callout fee); call FBO for details

GUARANTEED FUEL PRICES

100LL Avgas Assisted/Self Service \$4.50

Jet A Pump service \$4.40

WE GUARANTEE OUR PRICES POSTED ON AIRNAV

Prices include all taxes.

UPDATE PRICES

Contact information

Address: 700 E 31st St
Yankton, SD 57078
United States of America

Telephone: 605-665-1460

Fax: 605-665-1628

Email: carlsonaviation@hotmail.com

Web site: www.cityofyankton.org

Comments from AirNav users

Comments are submitted by their authors and do not reflect the opinion of AirNav, LLC. All comments must adhere to [AirNav's Policy on Comments](#).

AirNav's standard comment retention period is 3 years.

From Dale Terwedo on 01-Apr-2008

What can I say but agree wit the other comments. If you are in the area, you MUST stop in and say hi to Gary and Katie. We were in on March 27 and their friendliness and great service were worth coming back for. Thanks guys!

From Brian D Hoff on 03-Jan-2008

We've stopped here several times in the last year. Nice runway's, lowest fuel prices within 100 miles, a

large hangar open and free to transient aircraft if weather hits, and almost always refreshments on the counter. But what really makes this place stand out is Gary and Katie's friendly hospitality. By the way, my two little girls love the Christmas reindeers you gave them--THANKS!

From Marv Miniely on 02-Nov-2007

I arrived from Canada after hours, tied down my RV6A, checked my email using the wireless connection, and crashed on the very comfortable couch in the Pilot Lounge. The friendly manner of Katie and Gary Carlson made my short stay a marvelous introduction to flying in the USA. Thanks a ton.

From William Maxwell on 23-Oct-2007

Stopped in Yankton in early summer en route to O'Neil NE. Extremely impressed with the service I received. Stopped in again and RON on October 20 2007. Facilities are outstanding and the fine folks at Carlson Aviation (Gary and Katie Carlson) are terrific! As a long time career aviator, the service and hospitality provided by the Carlson's are among the finest I have experienced anywhere. Plan Yankton stop for quick turn, great service and terrific hospitality!

From Randy Cockrum on 11-Oct-2007

What can I say that hasn't already been said in the previous comments? Great fuel stop and RON. Thanks Gary & Katie. We'll be back.

From Peter Bodie on 26-Sep-2007

Stopped by Chan Gurney as first leg on return from Oshkosh back to California. We were surprised at how we were welcomed. They had hot dogs soda and chips ready when we landed. FBOs like this make cross country trips really memorable. This airport is a must stop.

From Steve Snider on 13-Aug-2007

Stopped by Chan Gurney as first leg on return from Oshkosh. Even though it was a late night arrival, we were surprised at the degree to which this FBO put out to make visitors welcome. The extra effort was most appreciated, and Yankton is now on the "must return" list!

From Lawrence Long on 08-Aug-2007

Excellent place to stop into. My wife & I stopped in on July 23, 2007 and Gary & Katie Carlson treated us very nicely. Even towed my Cherokee to the gas pump and filled it with my credit card and then towed it to the front door. Good price on fuel, too. Treated us like family. Will definitely stop in again if in area.

From Tom Neale on 06-Aug-2007

Stopped in Yankton for a family reunion for a few days. Gary and Katie were very helpful and friendly. Plenty of old-fashioned service! Thank you!

From Richard Suffoletto on 02-Aug-2007

I stopped for gas on the way back from OSH and ended up staying three days because of plane problems. Gary and Katie went out of their way to help me fix my plane and get me on my way ASAP. A great place to stop with a good hotel, good food and good prices near by. The hospitality is the best...

From Larry and Judy Kensington. on 01-Aug-2007

Stopped at YKN for fuel en route to 9D9 Michigan from Rapid City. We were cordially greeted on Unicom with the offer of complimentary water, sodas, and hot dogs. Gary Carlson greeted us at the pumps where fuel was lowest on our entire route out and back. Enjoyed their hospitality and use of the facilities, and then discovered a dead RH mag on run up. Unbelievable concern and service, Gary was on the phone to Lincoln County arranging for parts, this was at 1:30PM local on 7/30, made arrangements for the mag to be rebuilt that same evening, provided a courtesy car, made our room

reservations for us, all met back at the terminal 8AM Tuesday, and yes there was fresh hot coffee and donuts waiting for all the overnight pilots. In less than an hour, mag was installed, run up and tested; we were in the air before 9:30AM! Friendliest airport or FBO we've ever had the pleasure of visiting. If you're ever near Yankton you need to stop and see the Carlson's.

From Bill Cola on 26-Jul-2007

I stopped in on the way home from OSH, and was pleasantly surprised to find the warmest hospitality and finest service combined with the best fuel price around! I will certainly be back...

From Forrest Holly on 07-Jul-2007

Ms. Carlson was on the Unicom welcoming us to the field and giving instructions on the self-serve while we were still taxiing. Then she welcomed us into the FBO for fresh coffee and doughnuts. A very nice experience. Advisory: If it's not already fixed, you have to pull the right side of the 100LL self-serve door out far enough to reach in and pull on the left-hand rod to manually release the left-hand latch.

From Steve Johnson on 26-Jun-2007

My wife Jan and I stopped in and based our helicopter in Yankton for a few days on a cross-country trip from Indiana to Colorado. We were treated to outstanding service and great prices on fuel and hangar space. Gary and Katie sure know how to make you feel welcome and were always eager to help in any way they could. Thank-you Carlson Aviation! We hope to be back.

From Ken Corcoran on 12-Jun-2007

June 8 arrived at YKN for the weekend and received the "red carpet" treatment from Katie and Gary - without the red carpet. Even though it was Friday evening, they managed to arrange a car for us. Great service from wonderfully accommodating people. Hope to visit again.

From Keith Nelson on 03-Jun-2007

The folks at Carlson Aviation are so helpful. I would recommend this stop for anyone. They came in early for me and stayed late for us. Even put plane in a hangar because of bad weather. Thanks Carlson.

From Mike Baun on 24-May-2007

Stopped for fuel and a bite to eat on a ferry trip from Pennsylvania to Oregon. First comment, they were the only Unicom for 100 miles to answer me when I was looking for restaurants on or near the field. They also pumped my fuel even though it is self-serve, and they owner gave us a ride to eat when the crew car was out. Local pilots hanging around were very friendly and gave suggestions on routes to take across the mountains. Most friendly FBO I've been to in years.

From Rich Fisher on 12-May-2007

Excellent service and wonderful facilities at Yankton. Very helpful, friendly and knowledgeable owners of the FBO. The city has invested handsomely in this airport. Even the courtesy car is upscale. Plan on a very nice layover here.

From Shane Osborn on 09-May-2007

Gary and Katie run their operation the way it used to be. Excellent service, fair prices and all done with Midwest warmth and a smile. Their fuel prices are the reason to give them a try; their service is the reason you'll be back!

From Kirk Kavanagh on 07-May-2007

Great facility and excellent service. We arrived IFR on a rainy day; were met at the pump and promptly topped off as soon as Gary transported my passengers to the terminal so they didn't have to walk in the rain. Very considerate and helpful as well as the best fuel price in the area.

From Brian R. Barber on 30-Apr-2007

All I can say is Thank you, Thank you! We fly into KYKN approximately twice a month. The level of customer service has sky rocketed. Having cars ready when we land, greeted by Gary & Katie by name, coffee, donuts. Most important from a crew standpoint is a comfortable clean user-friendly lounge. The wireless Internet is key to productivity. I applaud the City of Yankton, Carlson Aviation.... Thank You!! It's about time!!

From Steve Baxter on 25-Apr-2007

I stopped in YKN the other day to drop off some freight and Carlson Aviation was very helpful and attentive. They have an excellent attitude and are great people. I highly recommend you stop through fuel prices are very affordable.

From Steve Baxter on 21-Apr-2007

We stopped in there on 4/19/07 and Carlson Aviation was very friendly and attentive to our needs. Their fuel prices are very competitive and customer service is outstanding. The owners are committed to quality service and a "can do" attitude; they will definitely be around for the long haul. I would highly recommend stopping through YKN for fuel at Carlson Aviation.

From David Schmutzler on 30-Mar-2007

Stopped here for fuel today on a long cross-county. Hospitality was superb and a variety of cookies next to the coffee pot. My part in the assisted fueling was to put the credit card in the machine.... Gary did the rest. Price of fuel reasonable. The three of us on board enjoyed the enthusiasm of these new owners.

From Rod Nohr on 25-Feb-2007

Hi, Gary Carlson and his wife are the new FBO owners/managers at the Yankton Airport. They got the FBO contract on Feb.1 and doing a nice job on starting a new FBO.. Great fuel prices..... Slip

From Malcolm Ford on 02-Feb-2007

Congratulations to the City of Yankton for making Carlson Aviation a part of this fine airport. I own 2 planes, and can personally attest to Gary's dedication to detail in maintaining my Cessna 172M when he was here in the US Virgin Islands. Together with his wife Katie, I know they will bring a spirit of exceptional service to their Yankton customers, and the flying public. Malcolm W. Ford, St Thomas VI 00805 340-775-3318

▼ ADD YOUR COMMENT

Where would you like to go next?

- [Update the services or contact information about Carlson Aviation](#)
- [Chan Gurney Municipal Airport information](#)
- [AirNav home page](#)